## The Daily News team

PUBLISHER / MD Andrew Barriball

PROJECT MANAGER
Paul Derby

EDITORIAL TEAM

Jason Barnes, Patrick Smith,

James Foster, Alan Dron

SALES
Manuel Battista,
Dan Emmerson,
Yvonne Tindall

DESIGNER **Andy Taylder** 

PHOTOGRAPHY **Jim Robbins** 

IT & TECHNICAL SUPPORT James Howard

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The Daily News team's editorial office is located in Room 255 on the mezzanine floor



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Tel: +44 1322 612055 Fax: +44 870 751 8327 www.ropl.com





## ACS to broaden its international horizons

Tolling specialist ACS is using the large-scale projects it runs in the US, its home market, as a springboard from which to launch itself onto the international stage.

According to Ken Philmus, Senior Vice President and Managing Director, Transportation Systems and Services, the time is right for the company to look farther afield: "We have some of the biggest projects in the US under our belt, in New York, New Jersey, Maryland and San Francisco. We have a solid background in lane design for open-road tolling – New York,

for instance, was the first in the US to implement such a solution.

"We also have a reputation for back office expertise – New York and New Jersey in particular are extremely large in terms of the numbers of accounts and tags they handle. We're very much here to tell the market that we have the ability to run schemes of any size successfully and efficiently."

ACS has just been awarded a multi-million dollar contract to supply all-electronic toll collection and the associated back office system in the US state of North Carolina. North Carolina has elected to go with ACS's latest-generation Vector 4G back office system, which is already in operation at large-scale reference sites across the US.

The contract award is significant, given the state's geographic location between the E-ZPass, Sunpass and TxTag schemes. In many respects, the direction taken by North Carolina could have a profound influence on future tolling interoperability in the

Stand Q20 www.acs-inc.com

## Minister pays visit to Italy pavilion

